# Data-to-Deal: Gaining traction around the world

## Working with COP31's The Bridge

Climate Compatible Growth

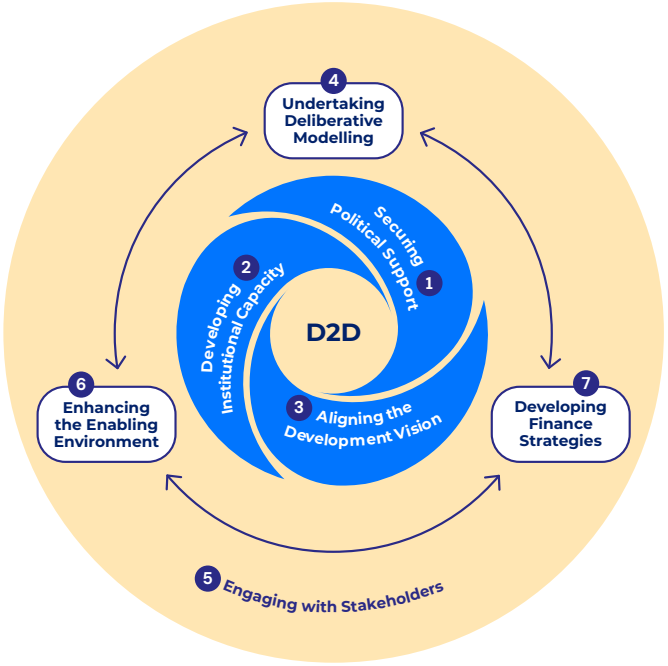
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Global Research and Technology Development
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### What is Data-to-Deal?

Data-to-Deal (D2D) is a practical, flexible, holistic and proven framework for advancing the implementation of climate transition in countries by securing funding.

- **Practical.** The D2D framework provides a step-by-step hands-on guide to implementing all the different elements of a successful climate transition process.
- **Holistic.** D2D integrates soft interventions around consensus-building and institutional capacity with solid technical analysis of planning, policy and finance.
- **Flexible.** The D2D framework can be adapted to a wide range of different country situations with many possible entry points.
- **Proven.** The D2D approach has already facilitated mobilisation of US$11billion of resources to support climate transition in Latin America.




D2D is based on a seven-step framework:

1. **Political facilitation** to secure support at the highest levels of government.
2. **Capacity building** to ensure that the transition process is driven by local expertise.
3. **Development visioning** to align climate transition with broader social goals.
4. **Deliberative modelling** to ground technical analysis in local realities.
5. **Stakeholder engagement** to build widespread support for the approach.
6. **Policy reform** to create an enabling environment into which capital can flow.
7. **Finance mobilisation** to ensure that plans are viable and projects bankable.

### What has D2D already delivered?

Early adoption in Latin America demonstrated how effective the D2D approach can be.



**Costa Rica's** data-driven and stakeholder-codesigned National Decarbonization Plan (equivalent to an LTS) launched in 2019 led to the mobilisation of at least US$2.4 billion of mainly international concessional finance by the end of 2022.



**Dominican Republic** submitted an updated Nationally Determined Contribution by 2020, and within two years successfully mobilise US$6.5 billion, about half of which came from private sector investment in energy projects.

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## Where else is D2D being applied?

From successful beginnings in Latin America, the Data-to-Deal approach is now gaining traction in many other parts of the world with a variety of different engagements.

**Asia.** Asian Development Bank is working with CCG and other partners to adapt the D2D framework to the transport sector and rollout the approach across Asia based on a new regional strategy. Pilots in Papua New Guinea and Tajikistan focus on capacity building (Step 2), deliberative modelling (Step 4) and policy reform (Step 6).

**Botswana** is using the D2D framework for the development of its Long-Term Strategy (Step 4) and is beginning to consider financial mobilisation options (Step 7).

**Türkiye** has adopted D2D through a capacity building (Step 2) and deliberative modelling (Step 4) engagement that supported the development of their updated NDC—published in 2025—and is currently evaluating financial mobilisation options (Step 7).

**Uganda** is using the D2D framework to develop their updated NDC (Step 4) incorporating a significant capacity building component (Step 2).

**Zambia** used the D2D approach to develop a financial roadmap for the implementation of their energy sector's Integrated Resource Plan focusing on the policy reform (Step 6) and financial mobilisation (Step 7) agenda.



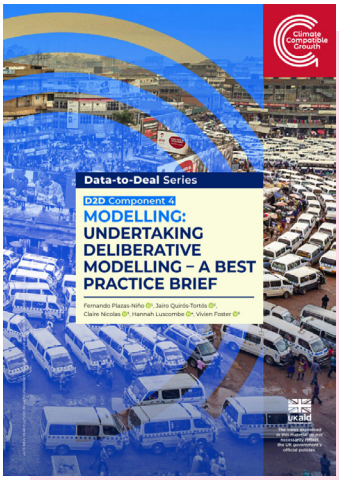

## How can my country get started?

If you are interested in working with CCG to apply D2D in your country, please contact Vivien Foster ***v.foster@imperial.ac.uk***
If you would like to know more, try one of CCG's learning resources.

**Find all our D2D documents**

- **How to Guides** CCG's suite of seven D2D guides, produced jointly with numerous international partners, provides detailed guidance on how to implement each step of the framework, and is accompanied by several country cases. ***www.climatecompatiblegrowth.com/data-to-deal/***
- **Massive Online Open Course** This newly launched course provides 16 hours of free self-administered instruction through the OpenLearn Collection, on how to adopt D2D. It incorporates interviews from practitioners around the world.

# Data-to-Deal







## COP31 Presidential Initiative: The BRIDGE

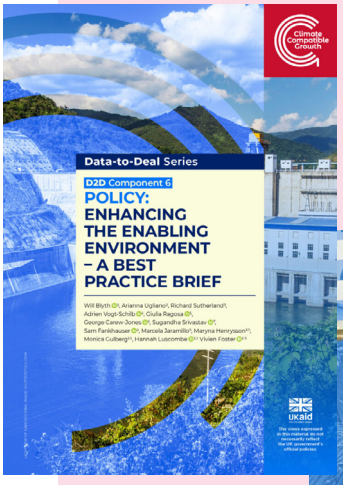
As part of its COP31 Presidency, Türkiye launched the BRIDGE initiative, which aims to attract investment funding for national climate infrastructure projects.

The BRIDGE is based on three pillars that align closely with the seven components of the D2D framework.

- **National Architecture.** This establishes the political mandate and ownership of the clean energy project by key government figures (D2D Component 1: Politics), addresses the creation of sufficient institutional capacity (D2D Component 2: Capacity), and a clear, nationally owned investment proposition (D2D Component 3: Vision).
- **Pipeline Development.** This entails examining to what extent projects are economically worthwhile and system-compatible, whether their public and fiscal consequences are workable, and whether the necessary enabling policies are justified by what they unlock (D2D Component 6: Policy Reform). Both technical work (D2D Component 4: Deliberative Modelling) and public consultation (D2D Component 5: Stakeholder Engagement) provide important underpinnings.
- **Finance Design & Capital Mobilisation.** This asks what financing structure would make the proposition commercially competitive for the relevant provider. It involves assessment of fiscal implications, tariff requirements, and financial instruments, so that each project can be routed to the institution best placed to provide the relevant support, funding or finance

At this point, an organisation like CCG could evaluate how far each project has got and what specifically it needs next to take it to a fully investible stage.

Data-to-Deal can also support with Risk by identifying and quantifying the risks and dependencies that are blocking mobilisation. It can also test the fiscal and financing consequences of possible responses, and make explicit what policy reform, guarantee, preparation work or other de-risking measures are required. BRIDGE can then bring in the specialist institution needed to structure or carry that risk.






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NEW!

# Data-to-Deal: Massive Online Open Course:

a FREE online course you can study at your own pace.

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**Check out the course:**

**Provides 16 hours of high quality instruction** on how to adopt D2D. Available through the OpenLearn Collection hosted by The Open University.

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